









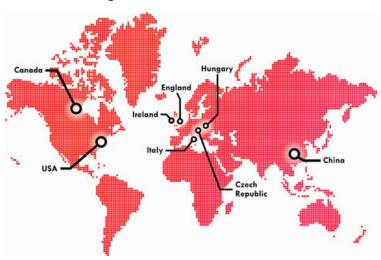
PROCUREMENT, LOGISTICS AND SUPPLY

## The Company

Global Supply Services is an innovative provider of global procurement, logistics and supply chain management.

This outsourcing service handles all procurement and logistics, supplying inventory directly to your manufacturing process. In addition, it provides local buffer stocks at fixed annual prices along with value added and kitting services.

As part of the highly respected Cyclops Group, with experienced people in eight procurement offices around the world, Global Supply Services have been providing these services to well known OEMs since 2002.



#### Services

- Global procurement expertise, to deliver the best quality services, on time and at a competitive price.
- Reduced inventory and stock availability on a pay and consume basis increases cash flow.
- Locally available inventory with fixed annual prices.
- Cost effective vendor and inventory reduction programmes.
- Web based transparency of all procurement and material movement.
- Local value added, kitting and assembly services.



### Benefits

A focus on innovation and customer satisfaction delivers consistent benefits to our OEM customers.

By working with GSS you can confidently and cost effectively outsource procurement, logistics and delivery. This will give you these benefits:

- Reduced number of vendors to manage, giving you considerable purchasing and administration cost savings.
- Reduced inventory and having stock availability on a pay and consume basis increases cash flow.
- Procurement specialists from eight countries around the world with local knowledge and language skills means you get savings by sourcing from low cost areas.

- Access to an account manager who works directly with your planning system and along with our online web access system enables you to monitor all material movement.
- Material delivered on a JIT,
   Direct Line Feed or Kan Ban
   basis at fixed prices, which
- improves manufacturing efficiency as well as the ability to source local buffer stock for unplanned and urgent requirements.
- Deliveries when you need them with fixed annual pricing, allowing you to plan and budget with confidence.

"Vendor management and direct line feed are key services to Thermo King, who see GSS as a global supply partner" - Jean Luc Matthys, Thermo King, Europe.



**Cost Saving** 



**On Time Delivery** 



### Procurement

Global Supply Services have procurement teams across the world that work together to source, manage and deliver the best supply chain solution for your business.

Working from our offices in the UK, Czech Republic, China, USA, Canada, Ireland, Italy and Russia provides a truly global sourcing footprint.

Our procurement team manage the large volume of low value component purchases your organisation currently processes and handles each day.

We work directly from your forecasts, on multiple components and suppliers, with our IT systems linking directly to your material planning process. This means your buying teams have no need to dedicate expensive resources to managing large volumes of low value orders.

Our multi-lingual local procurement teams are able to overcome all communication and cultural barriers and focus on developing direct relationships with suppliers. This ensures that they meet their supply obligations, understand the expectations of our customers and adhere to robust Service Level Agreements.

In addition, we provide low cost alternatives and second source on key components and can identify and qualify a component for a new product or application.



**Global Procurement and Planning** 



**Global Component Procurement** 



## Logistics

Our logistics specialists manage the movement, warehousing and delivery of material to ensure that we can meet our customers' exact demands of direct line feed and just in time delivery.

Working from our customer forecast and with real time monitoring, we are able to deliver directly to you, even when your requirements fluctuate on a day-to-day basis.

Our global logistics expertise, combined with our local knowledge of shipping and customs procedures, ensure that your material is correctly routed to one of our many global warehouses. With our global freight partners, we can guarantee material is delivered at a frequency that suits your business needs.

Customers are given a 24/7 point of contact. Having direct on-line

access gives real time movement of material, which will reduce storage space and the cost of material handling.

To guarantee consistency in process and traceability, all of our warehouses work to ISO 9001:2015 standards.
Information flow is critical in managing logistics on behalf of our customers and Global Supply Services have dedicated IT specialists who can tailor the information flow to any format to meet our customers' needs.



**Material Planning** 



**Logistics and Supply** 

# Supply

Global Supply Services have the world-class systems, technology and expertise to meet the exacting supply demands of today's modern manufacturers.

Once materials have been delivered to our local warehouse, a dedicated and locally based customer service manager ensures seamless replenishment direct to your line on a Just in Time or Kan Ban basis.

All inbound material is checked then quality inspected by our warehouse teams then stored in batch quantities in preparation for delivery to your line.

In addition to the specific quantities required to meet your forecast and demands, we hold a local buffer stock to ensure that any supply chain shocks or unforeseen production increases can be easily met without costly delays or disruptions.

Payment for inventory on a 'pay as consume' basis completely eliminates the cost of holding material. This, combined with fixed annual prices, means you can plan cash flow more effectively.

We understand the importance of your relationship with your supply partner, therefore we provide you with a highly trained and dedicated account manager who works with you to fully understand your requirements and your business.

In addition, your access via the web means you can instantly monitor your open purchase orders, stock levels and order history so that you remain fully in control of your material at all times.



**Global Delivery** 



Seamless Replenishment Service



#### Value Added Services

Global Supply Services provide value added services, which go beyond warehousing and delivery. As a local partner, we deliver added value to your business and reduce your fixed labour costs.

When you use Global Supply Services' kitting and assembly service, you'll immediately reduce space required for storage, improve cash flow and generate measurable improvements in efficiency and productivity.

As our customers' needs have grown and changed in the multiple markets we serve, so have our capabilities, products and services. Global Supply Services have continued to invest in additional services and capacity in sub-assembly services, which allow us to meet the needs of our customers.

We handle the procurement of all the parts within the assembly, so you reduce your procurement administration cost and make savings by holding less inventory at part number level, while providing skilled labour that works to ISO 9001:2015 Quality standards.

With local deliveries from stock, you can merge your outsourced assembly seamlessly on a Just in Time basis with your core manufacturing process.
Furthermore, we'll protect your production schedule from the uncertainties of supply and demand, ensuring the delivery of complete kits, so that you can focus on your core business.



**Local Assembly Service** 



Kitting and Value Added
Service



Link Business Park, Osbaldwick, York, England YO10 3JB

www.global-supply-services.com